




*City of Saratoga Springs
Department of Public Works
5 Lake Avenue
Saratoga Springs, NY 12866*

Office: (518) 587 - 3550 ext. 2574
Fax: (518) 587 - 2417

MEMORANDUM

TO: Deputy Commissioner Sharon Kellner-Chille
FROM: Commissioner Skip Scirocco 
SUBJECT: Contract Extensions
DATE: 05/21/12

I am writing to request that the following contracts awarded by City Council on June 7, 2011 be extended for one year:

| Company | Chemical(s) | Bid Amount |
|------------------------|----------------------------|-----------------------------|
| Slack Chemical Co. | Hydrofluosilicic Acid | \$5.49 per gallon |
| | Liquid Sodium Permanganate | \$428.45 per 55-gallon drum |
| Holland Co. | Polyaluminum Chloride | \$17.39 per CWT |
| Faesy & Besthoff | Sodiumsilico Fluoride | \$50.00 per CWT |
| Koester Associates Inc | Phosphate 30/70 Blend | \$13.10 per gallon |
| | Phosphate 23/77 Blend | \$13.10 per gallon |

I request that this extension be placed on the June 5, 2012 Council Agenda. Documentation of agreement with the above companies is attached. Please let me know if you have any questions.



City of Saratoga Springs

OFFICE OF PUBLIC WORKS
CITY HALL

5 Lake Avenue
Saratoga Springs, New York 12866

Telephone 518-587-3550

Fax 518-587-2417

www.saratoga-springs.org

ANTHONY J. SCIROCCO
COMMISSIONER

TIMOTHY J. COGAN
DEPUTY COMMISSIONER

May 9, 2012

Slack Chemical
465 So Clinton St
Carthage, NY 13619

VIA FACSIMILE: (315) 493-3931
RE: Bid# - 2011-26

Dear Slack Chemical:

I am writing to you because we currently have a contract with your company for Hydrofluosilicic Acid at \$5.49 per Gallon and Liquid Sodium Permanganate at \$428.45 per 55-Gallon Drum, which were awarded June 7, 2011. The contract will expire June 7, 2012 and I would like to request a one (1) year extension. If you are agreeable to a one (1) year extension please forward a letter on company letterhead stating your agreement with an authorized signature.

If you are not agreeable to an extension please notify us as soon as possible.

Thank you for your cooperation and we look forward to hearing from you. If you have any questions I can be reached at (518) 587-3550, extension 2574.

Sincerely,

Barbara Putnam
Administrative Assistant



SLACK CHEMICAL COMPANY Inc.

May 11, 2012

Barbara Putnam
City of Saratoga Springs
Office of Public Works
City Hall
5 Lake Avenue
Saratoga Springs, NY 12866

Ref: Bid# 2011-26

Dear Barbara,

Thank you for your recent letter dated May 9, 2012 requesting an extension on the
aforementioned bid.

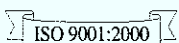
Slack Chemical is pleased to accept and renew this contract for Hydrofluosilicic Acid at
\$5.49/gallon and Liquid Sodium Permanganate at \$428.45/ 55 gallon drum.

Under the extension, the term will now expire on June 7, 2013.

Thank you


Derek Davis
General Manager

DD/cw



465 S. CLINTON STREET • P.O. BOX 30 • CARTHAGE, NY 13619-0030 • TEL. 315-493-0430 • FAX 315-493-3931
SARATOGA DIVISION • 21 GRANDE BLVD. • SARATOGA SPRINGS, NY 12866 • TEL. 518-226-0529 • FAX 518-226-0743

www.slackchem.com



ESTABLISHED 1944



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TIMOTHY J. COGAN
DEPUTY COMMISSIONER

May 9, 2012

Holland Co Inc
153 Howland Avenue
Adams, MA 01220

VIA FACSIMILE: (413) 743-1298
RE: Bid# - 2011-26

Dear Holland Co Inc:

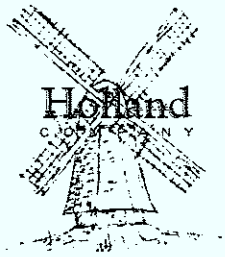
I am writing to you because we currently have a contract with your company for Polyaluminum Chloride at \$17.39 per CWT, which was awarded June 7, 2011. The contract will expire June 7, 2012 and I would like to request a one (1) year extension. If you are agreeable to a one (1) year extension please forward a letter on company letterhead stating your agreement with an authorized signature.

If you are not agreeable to an extension please notify us as soon as possible.

Thank you for your cooperation and we look forward to hearing from you. If you have any questions I can be reached at (518) 587-3550, extension 2574.

Sincerely,

Barbara Putnam
Administrative Assistant



Holland COMPANY INC.

153 HOWLAND AVENUE
ADAMS, MA 01220-1199
(TEL) 413 743-1292
(FAX) 413 743-1298

May 11, 2012

Ms. Barbara Putnam
City of Saratoga Springs
Office of Public Works
City Hall, 5 Lake Avenue
Saratoga Springs, NY 12866

Dear Ms. Putnam,

Thank you for your letter requesting a one (1) year extension of the contract to supply Polyaluminum Chloride. (Bid # 2011-26)

We are writing to confirm our agreement to the extension.

We thank you for the award of this good business and look forward to being of service in the coming year.

Sincerely,

Thomas J. Holland
Holland Company, Inc.

TJH/blm



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COMMISSIONER

TIMOTHY J. COGAN
DEPUTY COMMISSIONER

May 9, 2012

Fasey & Besthoff LLC
1492 High Ridge Road
Stamford, CT 06903

VIA FACSIMILE: (203) 329-7003
RE: Bid# - 2011-26

Dear Fasey & Besthoff LLC:

I am writing to you because we currently have a contract with your company for Sodiumsilico Fluoride at \$50.00 per CWT, which was awarded June 7, 2011. The contract will expire June 7, 2012 and I would like to request a one (1) year extension. If you are agreeable to a one (1) year extension please forward a letter on company letterhead stating your agreement with an authorized signature.

If you are not agreeable to an extension please notify us as soon as possible.

Thank you for your cooperation and we look forward to hearing from you. If you have any questions I can be reached at (518) 587-3550, extension 2574.

Sincerely,

Barbara Putnam
Administrative Assistant



FAESY & BESTHOFF, LLC

Chemicals for Industry and Agriculture

1492 High Ridge Road, Suite 2- Stamford, CT 06903-4124

Tel: 203-329-7000

Fax: 203-329-7003

E-Mail: besthoff@optimum.net

May 15, 2012

City of Stratoga Springs
Office of Public Works
City Hall
5 Lake Avenue
Stratoga Springs, NY 12866

VIA Facsimile: 518-587-2417

RE: Bid# 2011-26

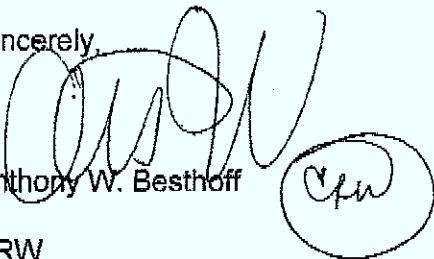
To Whom It May Concern:

We are writing to you in reference to your letter dated May 9, 2012.

Faesy & Besthoff, LLC agrees to extend the above bid for Sodium Silico Flouride for the period of one year which covers the dates of June 7, 2012 through June 7, 2013 at the bid price of \$50.00 per CWT.

If you have any questions, please call our office at the above number.

Sincerely,


Anthony W. Besthoff

CRW



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May 9, 2012

Koester Associates Inc
3101 Seneca Turnpike
Canastota, NY 13032

VIA FACSIMILE: (315) 697-3888
RE: Bid# - 2011-26

Dear Koester Associates Inc:

I am writing to you because we currently have a contract with your company for Phosphate (23/77 Blend) at ^{13.10}~~\$6.77~~ per Gallon, which was awarded June 7, 2011. The contract will expire June 7, 2012 and I would like to request a one (1) year extension. If you are agreeable to a one (1) year extension please forward a letter on company letterhead stating your agreement with an authorized signature.

If you are not agreeable to an extension please notify us as soon as possible.

Thank you for your cooperation and we look forward to hearing from you. If you have any questions I can be reached at (518) 587-3550, extension 2574.

Sincerely,

Barbara Putnam
Administrative Assistant



Sales • Application • Implementation
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May 11, 2012

City of Saratoga Springs
Office of Public Works
City Hall
5 Lake Avenue
Saratoga Springs, NY 12866

Attn: Barbara Putnam

This letter is to inform the city of Saratoga Springs we are granting a one year extension of the contract for the 30/70 Phosphate and the 23/77 Phosphate. The price will remain at \$13.10/gallon delivered. The contract year will be from June 8th 2012 through June 8th 2013.

If you have questions or concerns please call. Thank you.

Warm regards,

A handwritten signature in black ink, appearing to read 'Robin Griff', enclosed within a hand-drawn circle.

Robin Griff
Service Coordinator

Canastota | Buffalo | Rochester | Kinnelon, NJ*
3101 Seneca Turnpike | Canastota, New York 13032
Phone: 315-697-3800 | Fax: 315-697-3888
service@koesterassociates.com | www.koesterassociates.com

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