



## **A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF SARATOGA SPRINGS, NEW YORK**

Mayor Scott T. Johnson  
Commissioner Michele Madigan  
Commissioner Anthony Scirocco  
Commissioner Christian Mathiesen  
Commissioner John P. Franck

*A Saratoga Springs City Council resolution in support of the Saratoga County Board of Supervisors and Saratoga Economic Development Corporation continuing to work together as one team after three decades of significant success.*

WHEREAS, the Saratoga Economic Development Corporation (SEDC) “is a private sector, non-profit, consulting firm, established in 1978, that works to retain existing businesses while creating new jobs in Saratoga County, New York. SEDC is the central point of contact for business development and our mission is to create jobs and diversify the tax base while improving the quality of life for the residents of Saratoga County” (<http://www.saratogaedc.com/aboutsedc.php>), and

WHEREAS, the SEDC has done an outstanding job for the City of Saratoga Springs (City) and the County of Saratoga (County), attracting Global Foundries, securing companies such as Ball Metal Corp., Quad Graphics, State Farm Insurance and drawing many small businesses that have resulted in thousands of jobs and millions in tax revenues locally, and

WHEREAS, the County has collaborated with SEDC for 35 years, developing a strong working relationship that has included support via an annual contract in the amount of \$200,000, as well as a percentage of Saratoga County Industrial Development Agency (County IDA) revenue share, and

WHEREAS, the nationally known economic development advisor J. Mac Holladay of Market Street Services, states clearly that development is a “team sport, not a partisan sport.” We should compete with those across the world not those who are in the same county. Moreover, neither the public sector nor the private sector can be successful alone. Cities and counties that experience the most success are those that have a single point access for clients, i.e. potential businesses, and

WHEREAS, research completed by Market Street Services shows that the economic growth of both the City, as the economic engine of the County, as well as the entire County, depends on creating strategies to 1) bring in more diversity of people, housing options and jobs, and 2) begin to intentionally recruit 25 – 34 year olds to live, work and raise their families in Saratoga County, and

WHEREAS, the City benefits from the County's relationship with SEDC, and

WHEREAS, on May 1, 2013, the Economic Development Committee of the Saratoga County Board of Supervisors voted to not renew its \$200,000 contract with the SEDC at the end of 2013, and is moving to form its own development authority, and

WHEREAS, the positive results of the County's investment, together with the Saratoga County Industrial Development Agency revenue share and SEDC membership dues, cannot be replaced by diverting resources and services to a County development authority, and the Saratoga Springs City Council does not favor the Saratoga County Economic Development Committee's withdrawal of support from the SEDC and the creation of another, separate authority.

NOW, THEREFORE BE IT RESOLVED, that the Saratoga Springs City Council encourages the Saratoga County Board of Supervisors to continue its prior relationship with SEDC through 2013 and beyond, and create a long range plan to tackle our economic challenges together, sharing resources, and working as a vibrant public/private joint effort and entity.

BE IT FURTHER RESOLVED, that the Saratoga Springs City Council encourages the Saratoga County Board of Supervisors to continue the current model of a single development 'agency' to carry-out strategy and implementation for the entire county's benefit. This consolidates resources, funding, energies and innovations and promotes county-wide collaboration, an invaluable asset to the economic development effort.

BE IT FURTHER RESOLVED, that a certified copy of this resolution be forwarded to Alan Gratidge, Chairman, County Board of Supervisors; Jack Lawler, Chairman, County Economic Development Committee; and Pam Hargrave, Clerk of the County Board of Supervisors.

Ayes: \_\_ Nays: \_\_

Dated: June 4, 2013

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*John P. Franck*  
Commissioner of Accounts and  
City Clerk