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NATURAL GAS PRICING PROPOSAL

Quote Date:	8/25/2015	Contract Start Date:	December 2015
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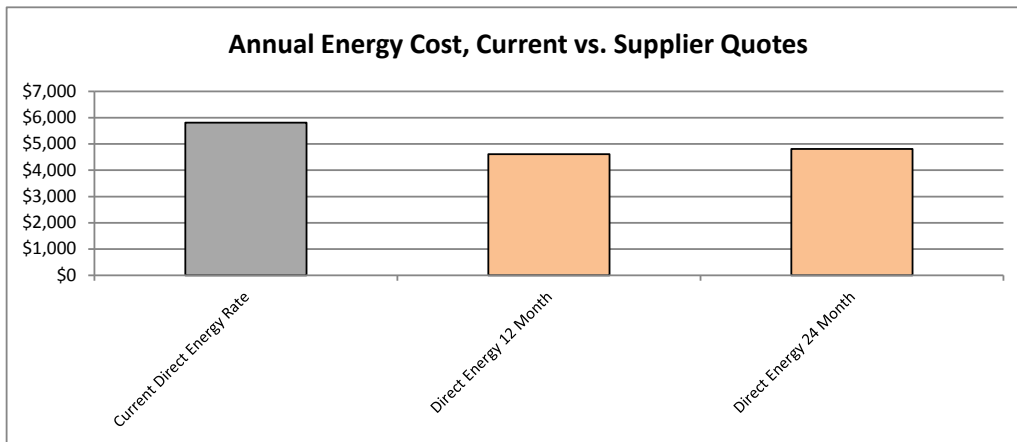
CLIENT INFORMATION

Legal Entity:	City of Saratoga Springs		
Contact Name:	Stephanie Richards	Current Provider:	Direct Energy
Contact Address:	474 Broadway Saratoga Springs, NY 12866	Current Rate (\$/kWh):	\$0.42140
Service Utility:	NIMO	Annual Usage (kWh):	13,789
		Annual Electricity Cost:	\$5,811

QUOTE ANALYSIS

Supplier	12 Months	24 Months	Credit
<i>Current Direct Energy Rate</i>	<i>\$0.42140</i>	<i>\$0.42140</i>	-
Direct Energy	\$0.33440	\$0.34880	Approved
Most Competitive Quote:	\$0.33440	\$0.34880	
Annual Electric Expense:	\$4,611	\$4,810	
Annualized Savings (\$):	\$1,200	\$1,001	
Annualized Savings (%):	20.6%	17.2%	

QUOTE COMPARISON



SPECIAL NOTES

- [1] Pricing as quoted is valid until 5PM EST of the Quote Date.
- [2] Historical Annual kWh is determined by calculating the last 12 months of usage as provided from the local utility.
- [3] This analysis incorporates all costs except meter rentals, facility costs, delivery costs, and city, county state sales tax and gross receipts tax (which are not subject to deregulation).
- [4] All suppliers retain the ability to adjust prices due to a change in law imposed by a Governmental Authority or the regional Independent System Operator ("ISO").

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