NATURAL GAS PRICING PROPOSAL

Quote Date:	8/25/2015	Contract Start Date:	December 2015

CLIENT INFORMATION

Legal Entity:	City of Saratoga Springs		
Contact Name:	Stepfanie Richards	Current Provider:	Direct Energy
Contact Address:	474 Broadway Saratoga Springs, NY 12866	Current Rate ($/kWh):	$0.42140
		Annual Usage (kWh):	13,789
Service Utility:	NIMO	Annual Electricity Cost:	$5,811

QUOTE ANALYSIS

Supplier	12 Months	24 Months	Credit
Current Direct Energy Rate	*$0.42140*	*$0.42140*	-
Direct Energy	**$0.33440**	**$0.34880**	Approved

	12 Months	24 Months
Most Competitive Quote:	$0.33440	$0.34880
Annual Electric Expense:	$4,611	$4,810
Annualized Savings ($):	$1,200	$1,001
Annualized Savings (%):	20.6%	17.2%

QUOTE COMPARISON

Annual Energy Cost, Current vs. Supplier Quotes

Bar chart showing Current Direct Energy Rate (~$5,800), Direct Energy 12 Month (~$4,600), Direct Energy 24 Month (~$4,800). Y-axis from $0 to $7,000.
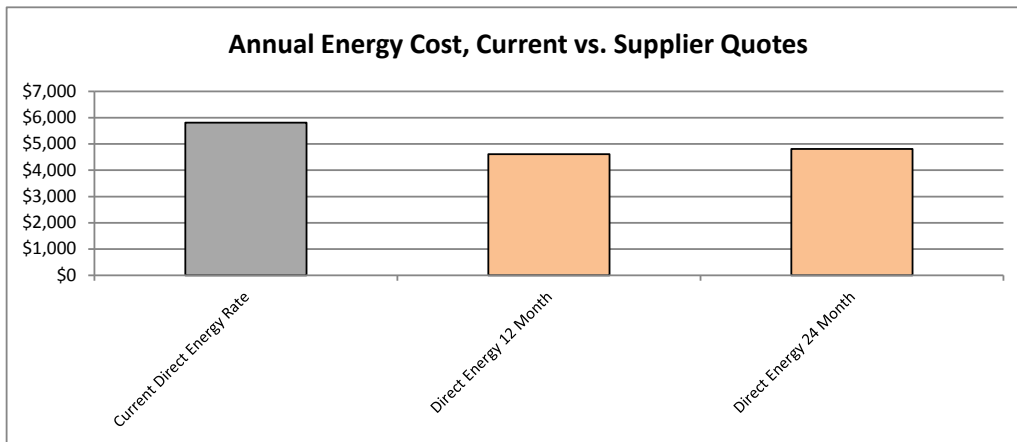
SPECIAL NOTES

[1] Pricing as quoted is valid until 5PM EST of the Quote Date.

[2] Historical Annual kWh is determined by calculating the last 12 months of usage as provided from the local utility.

[3] This analysis incorporates all costs except meter rentals, facility costs, delivery costs, and city, county state sales tax and gross receipts tax (which are not subject to deregulation).

[4] All suppliers retain the ability to adjust prices due to a change in law imposed by a Governmental Authority or the regional Independent System Operator ("ISO").